

## 951 W ARMITAGE AVENUE

951 W ARMITAGE AVENUE CHICAGO, IL 60614

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OFFERING MEMORANDUM



#### **PROPERTY INFORMATION**

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## **1** PROPERTY INFORMATION

951 W Armitage Avenue Chicago, IL 60614

## PROPERTY SUMMARY MITAGE AV



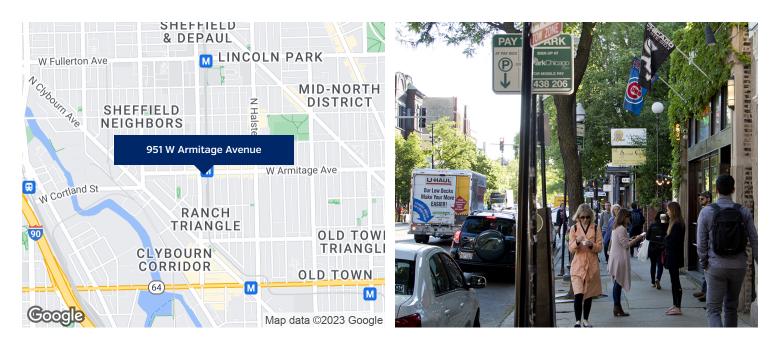
| OFFERING SUMMARY        |              | PROPERTY OVERVIEW   |
|-------------------------|--------------|---|
| SALE PRICE:             | \$1,655,000  | SVN Chicago Commercial, as the Exclusive Investment Advisor, is Pleased to Present to Qualified Investors the Opportunity to Acquire a  |
| APARTMENT UNITS:        | 4            | Rare Urban Infill Value-Add Mixed-Use Property in the Highly sought after Lincoln Park Neighborhood.  |
| NOI:                    | \$110,871    | 951 W Armitage Avenue, is a Three [3] Story 5,000 +- square foot Mixed-   |
| LOT SIZE:               | 0 SF         | Use Building situated upon +- 3,050 square foot of Land. The Property Contains a 100% Leased Ground Floor Retail Space plus Four (4) One (1)  |
| YEAR BUILT:             | 1889         | Bedroom One (1) Bathroom Apartment Units. Vosges Haut-Chocolat<br>Occupies the 1,200 square foot Storefront Retail Space and has been a   |
| BUILDING SIZE:          | 5,000 SF     | Tenant since January 1, 2005.   |
| ZONING:                 | B3-2         | 951 W. Armitage Avenue Benefits form its Location in Chicago's thriving<br>Lincoln Park Neighborhood along a Stretch of West Armitage Avenue  |
| MARKET:                 | Chicago      | that features an array of Shopping and Dinning.   |
| SUBMARKET:              | LINCOLN PARK | Finally, the Property also benefits from being 32 steps from the CTA Armitage Brown & Purple Line "L"Station, which saw over 1.3 million riders in 2018. This particular stretch of West Armitage Avenue carriers |
| SALE PRICE PER SQ. FT.: | \$331.00     | significant pedestrian and vehicle counts.  |
|                         |              |   |

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## WEST ARMITAGE AVENUE

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#### WEST ARMITAGE AVENUE

Located between the north side neighborhoods of Old Town and Lincoln Park, Armitage Avenue has emerged as a shopping destination in its own right, thanks to an influx of wealthy young professionals who have settled into historic homes on the neighboring tree-lined streets. But what makes this stretch of street stand out above all else are the many boutiques and specialty stores populating the street. The Armitage Shopping District, located on Armitage Avenue, has been best known for its high fashion boutiques and designer stores, however, retail trends have transformed the district into a "clicks-to-bricks", or e-commerce, retail destination.

Armitage Avenue's appeal is the mix of local, regional and national retail destinations. Highly acclaimed retailers and boutiques including Aesop, L'Occitane, Bevello, LUSH, The Tie Bar stand adjacent to e-retailer favorites like Bonobos, Warby Parker, Marine Layer, Indochino and Serena & Lily. In addition to its appealing mix or retailers, visitors are drawn to Armitage Avenue for its broad range of dining options. local quick and casual favorites including Vosges Haut-Chocolat, Chicago Bagel Authority, Butcher & The Burger, Jeni's Ice Cream, La Colobme Coffer Roasters, Fox Trot Market, Le Pain Quotidien and Freshii.

### PROPERTY HIGHLIGHTS

#### **PROPERTY HIGHLIGHTS**

- BEST VALUE-ADD OPPORTUNITY IN LINCOLN PARK & ON WEST ARMITAGE AVENUE
- HIGH BARRIERS TO ENTRY, ATTRACTIVE DEMOGRAPHIC PROFILE AND MARKET FUNDAMENTALS

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- BELOW MARKET APARTMENT RENTS OF 54.55%
- HIGH DEMAND APARTMENT UNITS: FOUR (4) ONE (1) BEDROOM ONE (1) BATHROOM UNITS
- SUPERIOR RETAIL CORRIDOR
- DIRECTLY ADJACENT TO THE CTA ARMITAGE BROWN / PURPLE LINE CTA "L" STATION
- 1.342 MILLION CTA RIDERS ANNUALLY FROM ARMITAGE AVENUE STATION IN 2018
- MASS-TRANSIT & HIGH PEDESTRIAN TRAFFIC COUNTS
- LINCOLN PARK: ILLINOIS' #1 INCOME ZIP CODE
- DEPAUL UNIVERSITY LOCATED ONE BLOCK NORTH: 14,815 UNDERGRADUATE & 7,130 GRADUATE STUDENTS
- AREA TRANSFORMATION: LINCOLN YARDS & NORTH BRANCH





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## 2 LOCATION INFORMATION

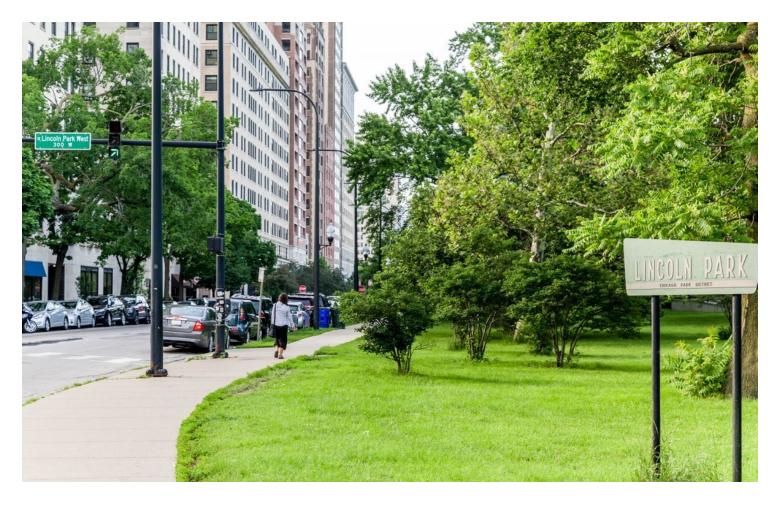
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## LINCOLN PARK NEIGHBORHOC

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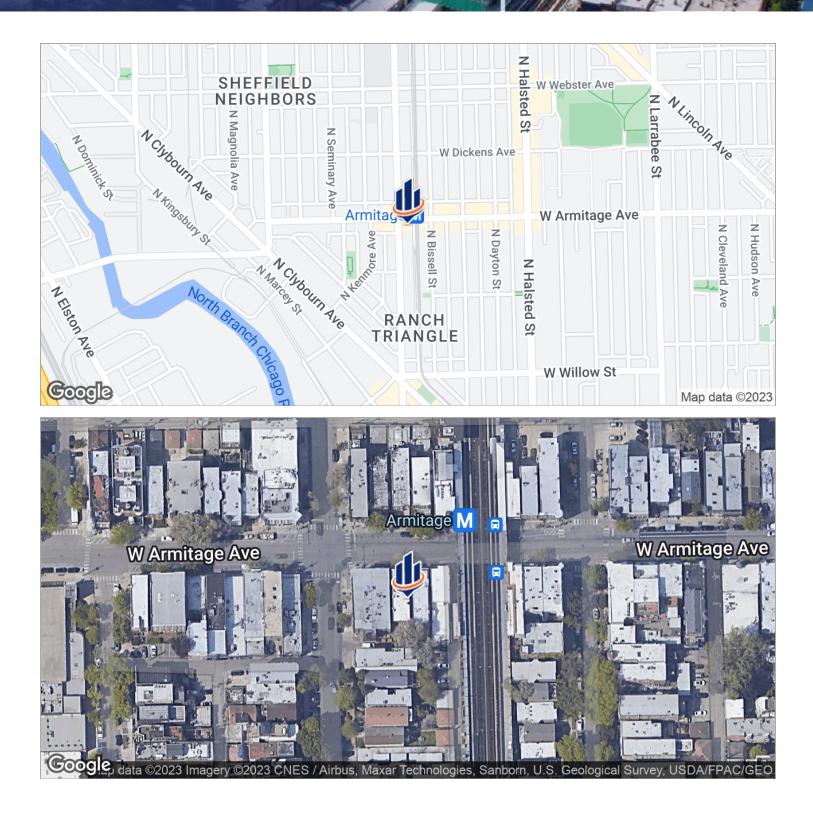


#### LINCOLN PARK NEIGHBORHOOD

Active lakeside park and beach meets upscale boutique shopping and world class dining in this charming near north side Chicago neighborhood. Over the years Lincoln Park has gained a reputation as one the city's most desirable communities. Its shady, tree-lined residential streets and stretches of exciting entertainment and nightlife are the ideal union of serenity and fun.

The majority of Lincoln Park holds an old-fashioned appeal, reinforced by rows of brown and graystone walk-ups and ornate, vintage architecture. The DePaul University campus adds to the neighborhood's historic character with beautiful late 19th century buildings, while the population of students interjects a youthful energy into the area. An eclectic bar scene - favored by the younger crowd in Lincoln Park - is buffered by miles of tranquil green space and breathtaking shoreline in the neighborhood's namesake 1,200 acre park. Summertime bursts with activity as people come from all over the city to enjoy the expansive beach, waterfront jogging and biking trails, a jam-packed schedule of street festivals and farmer's markets, and the family favorite Lincoln Park Zoo.

### LOCATION MAPS



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## Zoning & Aerial Maps

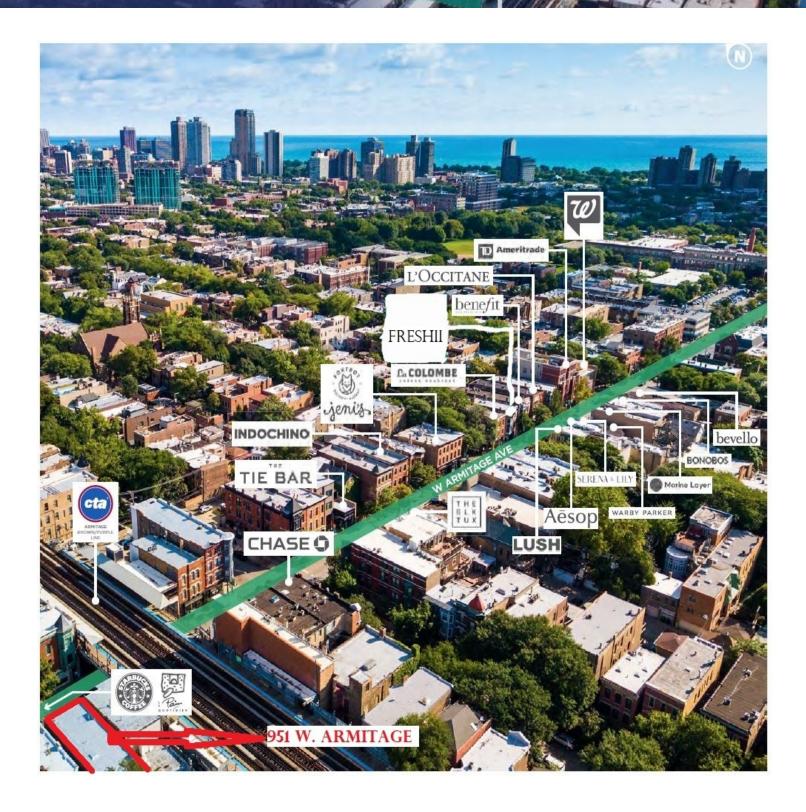




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### RETAIL MAP

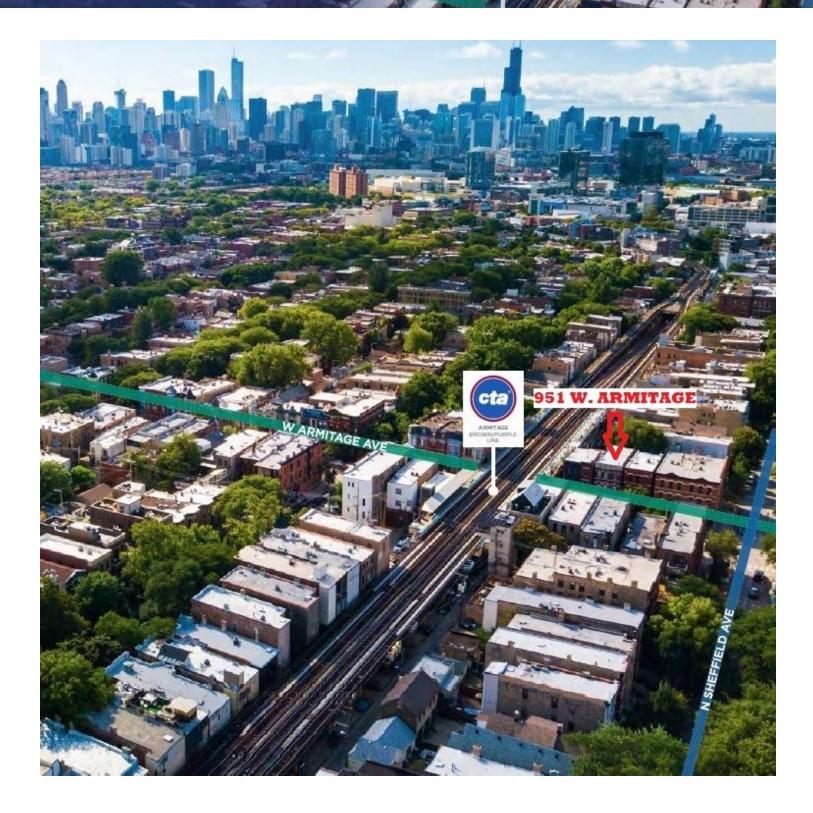


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## Aerial Map



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## **3** FINANCIAL ANALYSIS

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## FINANCIAL SUMMARY



| INVESTMENT OVERVIEW          | 951 W ARMITAGE |
|------------------------------|----------------|
| SALE PRICE                   | \$1,655,000    |
| PRICE PER UNIT               | \$331,000      |
| GRM                          | 12.3           |
| CASH-ON-CASH RETURN (YEAR 1) | 7.47 %         |
| TOTAL RETURN (YEAR 1)        | \$49,225       |
| DEBT COVERAGE RATIO          | 1.39           |

| OPERATING DATA                      | 951 W ARMITAGE |
|-------------------------------------|----------------|
| GROSS SCHEDULED RENTAL INCOME       | \$135,079      |
| OPERATING EXPENSE REIMBURSEMENTS    | \$18,037       |
| TOTAL GROSS SCHEDULED RENTAL INCOME | \$153,116      |
| VACANCY COST [3%]                   | [\$4,052]      |
| EFFECTIVE GROSS RENTAL INCOME       | \$149,063      |
| TOTAL OPERATING EXPENSES            | [\$38,192]     |
| NET OPERATING INCOME (NOI)          | \$110,871      |
| CASH FLOW PER-TAX                   | \$30,911       |

| FINANCING DATA               | 951 W ARMITAGE |
|------------------------------|----------------|
| DOWN PAYMENT 25%             | \$413,750      |
| LOAN AMOUNT                  | \$1,241,250    |
| ANNUAL DEBT SERVICE          | \$79,960       |
| MONTHLY DEBT SERVICE         | \$6,663        |
| PRINCIPAL REDUCTION (YEAR 1) | \$18,313       |

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## INCOME & EXPENSES



| INCOME SUMMARY           | 951 W ARMITAGE | PER SF  |
|--------------------------|----------------|---------|
| RETAIL                   | \$81,679       | \$16.34 |
| APARTMENTS               | \$53,400       | \$10.68 |
| OTHER INCOME             | \$18,037       | \$3.61  |
| VACANCY                  | -\$4,052       | -\$0.81 |
| Gross Income             | \$149,063      | \$29.81 |
| EXPENSE SUMMARY          | 951 W ARMITAGE | PER SF  |
| REAL ESTATE TAXES (2018) | \$24,868       | \$4.97  |
| INSURANCE                | \$4,066        | \$0.81  |
| WATER & SEWER            | \$1,295        | \$0.26  |
| MANAGEMENT FEE           | \$5,963        | \$1.19  |
| CAPITAL EXPENSES         | \$2,000        | \$0.40  |
| Gross Expenses           | \$38,192       | \$7.64  |
| Net Operating Income     | \$110,871      | \$22.17 |

\*SVN Numbers: Current Income & 2018 Expenses per Broker Analysis.

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## UNIT MIX SUMMARY

| UNIT TYPE       | COUNT | SIZE (SF) | RENT     | <b>RENT/SF</b> | MARKET RENT | MARKET RENT/SF |
|-----------------|-------|-----------|----------|----------------|-------------|----------------|
| RETAIL          | 1     | 1,200     | \$6,807  | \$5.67         | \$7,000     | \$5.83         |
| 1 BED / 1 BATH  | 4     | 550       | \$1,112  | \$2.02         | \$1,700     | \$3.09         |
|                 |       |           |          |                |             |                |
| Totals/Averages | 5     | 3,400     | \$11,255 | \$3.31         | \$13,800    | \$4.06         |

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## RENT ROLL 2019

| UNIT<br>NUMBER  | UNIT<br>BED | UNIT<br>BATH | UNIT<br>SIZE (SF) | LEASE<br>START | LEASE<br>END | CURRENT<br>RENT | CURRENT<br>RENT (PER SF) |
|-----------------|-------------|--------------|-------------------|----------------|--------------|-----------------|--------------------------|
| RETAIL          |             |              | 1,200             | 1/1/2005       | 10/31/2019   | \$6,807         | \$5.67                   |
| 3F              | 1           | 1            | 550               | 9/1/2018       | 9/1/2019     | \$1,250         | \$2.27                   |
| 2F              | 1           | 1            | 550               | 9/1/2018       | 9/1/2019     | \$1,200         | \$2.18                   |
| 2R              | 1           | 1            | 500               | 9/1/2018       | 9/1/2019     | \$1,000         | \$2.00                   |
| 3R              | 1           | 1            | 500               | 9/1/2018       | 9/1/2019     | \$1,000         | \$2.00                   |
| Totals/Averages |             |              | 3,300             |                |              | \$11,257        | \$3.41                   |

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## VOSGES HAUT-CHOCOLAT

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#### THE STORY

Vosges Haut-Chocolat's intriguing chocolate creations are made with the finest ingredients from around the world, sourced by Founder and Chocolatier Katrina Markoff. Three days following her graduation from Vanderbilt University, Katrina moved to Paris to pursue her dream of studying the culinary arts at Le Cordon Bleu. Using her palate as her guide, she then embarked on a world tour that began with an apprenticeship in Spain under the direction of Ferran Adria' and continued east through Southeast Asia & Australia.

Katrina is the recipient of numerous accolades including being named one of The Top 100 Most Creative People in Business by Fast Company, Fortune Magazine's 40 Under 40, the Bon Appétit Food Artisan of the Year Award, and "THE innovator in chocolate to lead the US through the next 30 years" by Food & Wine Magazine. She was also honored as Woman Entrepreneur of the Year by OPEN American Express and Entrepreneur Magazine. Most recently, Vosges Haut-Chocolat was named one of the 10 Best Chocolatiers in the World by National Geographic.

Vosges Haut-Chocolat's latest endeavor is the construction of a Platinum LEED-certified green manufacturing and chocolate lifestyle house in Chicago, another step in expanding Katrina's mission of spreading Peace, Love, and Chocolate<sup>®</sup>.



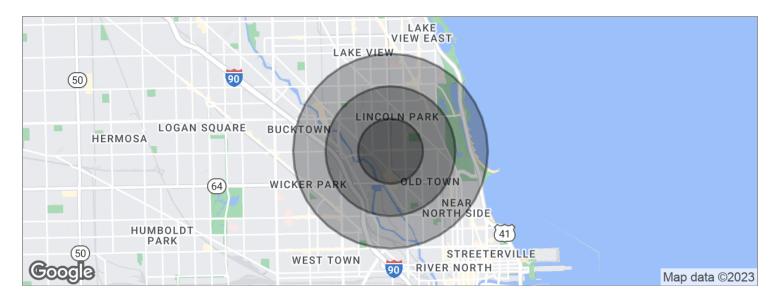
# **4** DEMOGRAPHICS

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## Demographics Map



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| POPULATION                              | 0.5 MILES                 | 1 MILE               | 1.5 MILES                  |
|---|---------------------------|----------------------|----------------------------|
| Total population                        | 16,862                    | 57,709               | 134,219                    |
| Median age                              | 27.2                      | 30.0                 | 30.5                       |
| Median age (Male)                       | 27.4                      | 30.4                 | 31.0                       |
| Median age (Female)                     | 26.7                      | 29.6                 | 30.2                       |
|   |                           |                      |                            |
| HOUSEHOLDS & INCOME                     | 0.5 MILES                 | 1 MILE               | 1.5 MILES                  |
| HOUSEHOLDS & INCOME<br>Total households | <b>0.5 MILES</b><br>6,137 | <b>1 MILE</b> 25,951 | <b>1.5 MILES</b><br>66,303 |
|   |                           |                      |                            |
| Total households                        | 6,137                     | 25,951               | 66,303                     |

\* Demographic data derived from 2020 ACS - US Census

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